

Description	Total Weighted Value	<i>Pro-Link Inc.</i>	<i>Ecolab Inc.</i>	<i>Buckeye Cleaning Center</i>	<i>Office Depot</i>	<i>TecServ</i>
Products/Pricing	40	23	33	34	35	21
Performance Capability	30	22	27	24	28	15
Qualification & Experience	20	8	16	17	19	12
Value Add	10	7	8	9	9	5
Total	100	60	84	84	91	53

Evaluation committee for this contract:

Derek Anderson

Ryan Kersh

Tray Moses

It is recommended that the following award of annual contract be made:

Contract

Janitorial Supplies, Equipment, Maintenance & Repair

Award

Ecolab, Inc.

Buckeye

Office Depot

Description	Pro. Link	Ecolab	Buckeye Cleaning Center	Office Depot	TEcServ
Signature Form Completed and Signed	Y	Y	Y	Y	Y
1. Products/Services offered Nationwide	Y	Y	N	Y	Y
Exceptions:			Not al,ak,ar,ct,de,id,ia,ks,		
Products /Services offered in US Territories	N	N	N	N	N
Exceptions:				Puerto Rico	
2. MWBE/HUB Participation					
MWBE	N	N	N	N	N
HUB Vendor	N	N	N	N	N
3. Provided Residency Information	Canton, MA	St. Paul, MN	Houston, TX	Boca Rato, FL	Blackwood, NJ
4. Provided Felony Conviction Information	Y	Y	Y	Y	Y
5. Provided Processing Information	Y	Y	Y	Y	Y
6. Provided Distribution Channel	Manu. Direct	Manu. Direct	Auth. Distr	Auth. Distr	Service
7. Provided Pricing Information					
9. Agrees to offer future contract pricing	Y	Y	Y	Y	Y
Pricing includes 2% fee	Y	Y	Y	Y	Y
Additional discounts for guaranteed quantity	Y	N	N	N	N
8. Other Cooperative Contracts in Place	5	3	2	5	N

Description	Pro-Link	Ecolab	Buckeye Cleaning Center	Office Depot	TechServ
1. Provided Company Official Registered Name	Y	Y	Y	Y	Y
2. Provided Company History	Y	Y	Y	Y	Y
3. Provided Company D&B Number	144650637	00-615-4611	7713228	15-3531108	07-703-0773
4. Provided Company Organizational Chart	Y	Y	Y	Y	Y
5. Provided Corporate Office Information					
* Provided list of sales/service offices	Y	Y	Y	Y	Y
* Provided key contacts	Y	Y	Y	Y	Y
6. Provided Standard Terms of Payment	Net 30	Y	Net 30	Net 30	Net 30
7. Provided Competition Information	Y	Y	Y	Y	Y
8. Provided Market Share	Y	Y	N	Y	Y
9. Provided Market Share Information	Y	Y	Y	Y	Y
10. Provided Strategy to Increase Market Share	Y	N	Y	Y	Y
11. Provided Differentiation from Competitors	Y	Y	Y	Y	Y
12. Provided How Contract will be Marketed	Y	Y	Y	Y	Y
13. Provided Steps for Introduction of TCPN to Company	Y	Y	Y	Y	Y
14. Provided Online Ordering Capabilities	Y	N	Y	Y	Y
15. Provided Customer Service Information	Y	Y	Y	Y	Y
16. Provided Green Initiatives	N	Y	N	Y	N
17. Provided Vendor Certifications	N	N	N	N	N
18. Provided Education & Government References	Y No Edu	Y	Y	Y	Y No EDU
19. Provided Electronic Price List	Y	N	Y	Y	Y
20. Provided Value Added Services	Y	Y	Y	Y	Y